



Our process from enquiry to delivery



Stage 1

New customer enquiry received and rules of engagement agreed

Stage 2

Specification, requirements and objectives discussed with the customer and a draft outline agreed

Stage 3

Site survey to validate the application, environment and operational processes

Stage 4

Quotation produced within 3 working days. Highly complex solutions may take longer

Stage 8

Process of final order and confirmation of estimated delivery date

Stage 7

Approval of customer quotation and site survey

Stage 6

Amendment of Roburtrucks solution and quotation if necessary



Review of proposed solution with the customer



Stage 9

Build update provided to the customer during manufacture

Stage 10

Pre-delivery inspection (PDI) completed

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Stage 11

Delivery or collection arranged



Stage 12

Follow up with the customer to ensure complete satisfaction

Roburtrucks bespoke solutions can overcome any material handling challenge for any application. To arrange a free quote please call 0800 298 2980 or email sales@roburtrucks.co.uk

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